

Healthcare Consultant

Position Specifications

A fast moving and energetic research and consulting firm based in Austin, Texas, is looking for part-time, regionally-based Healthcare Consultants to work with its government procurement consulting division.

CONSULTANT PROFILE

The ideal Healthcare Consultant will have been employed in or associated with the medical and/or healthcare industry. Consultants should have a working knowledge of healthcare budgetary and procurement processes. Consultants should be well respected by community and regional healthcare and medical industry leaders.

JOB SUMMARY AND RESPONSIBILITIES

The Healthcare Consultant will be a member of a team that delivers services that include strategy, research, positioning, and the presentation of unique opportunities to clients. The Healthcare Consultant participates in development of strategies to support business development activities for healthcare industry business opportunities throughout the state. Specific duties include:

- Assist with strategic planning necessary to establish a firm foundation for healthcare facility's relationship with the client
- Participate in implementation of action plan in line with contractual commitments to support client needs
- Participate in client strategy sessions
- Communicate with client by phone/email and in person as needed to facilitate client activities in their local area
- Introduce client to healthcare and hospital decision-makers
- Communicate with healthcare industry representatives and decision-makers to identify business opportunities and support client needs

HOW TO APPLY

Please e-mail your resume and a brief cover letter describing your interest in the position to J. Lyn Carl at jcarl@spartnerships.com. In the subject field of your e-mail, please write: **Application for Healthcare Consultant.**